

MedImpact offers PBM solutions focused on low-net cost & quality member care.

As the **nation's largest independent, trend-focused pharmacy benefit manager (PBM)**, MedImpact provides services for more than 50 million lives including a robust cash card program. We work with health plans, self-funded employers and government entities to help reduce prescription drug costs, improve member health and increase medication adherence and safety.

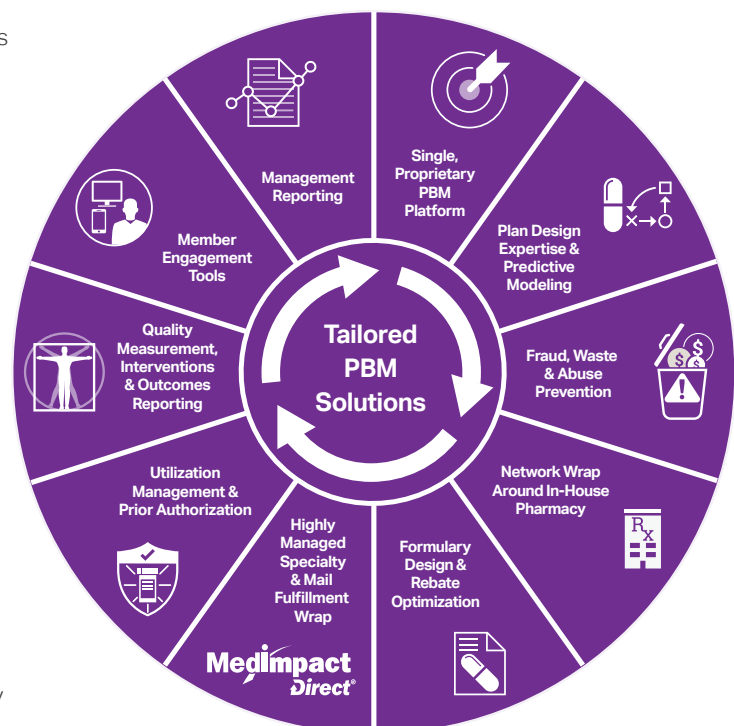
Why we are different.

Our business model is unique. MedImpact offers all the services you need from a PBM – with different goals for different outcomes than other PBMs. Our independent business model, prioritization of member experience and inherent flexibility allows us to align with plan sponsors in ways that other PBMs and their misaligned incentives cannot. **Our industry-differentiating goal: Containing costs and driving value with quality member care while reducing overall healthcare costs.**

From our inception 30 years ago, we have maintained, and are proud of, our independence. Our PBM growth is organically fueled rather than through mergers and acquisitions, which usually results in disruption to payer staff and their members.

As an independent, privately held PBM, MedImpact delivers a unique fulfillment model that aligns with payer goals. Our unique business model promotes prescribing and fulfillment of low-cost, medically appropriate drugs at the most appropriate pharmacy providing competitive pricing, good value and high-quality service.

Our fulfillment model, a unique, member-focused home delivery solution managed by our subsidiary, MedImpact Direct®, oversees mail-order and specialty drug dispensing, but does



not dispense drugs. MedImpact Direct conducts plan-specific prescription-level utilization management before drugs are dispensed through selected, contracted pharmacies. We are the client advocate, providing oversight between the prescriber and the fulfillment pharmacy to better align dispensing with plan formulary and utilization management rules. The goal of MedImpact Direct is to manage appropriate utilization without driving up utilization. For instance, MedImpact Direct does not recommend auto-refill to clients, but in cases where clients opt for auto-refill, MedImpact Direct provides refills at 84% of days' supply rather than 75% of days' supply, as is common with other PBM mail-order pharmacies. Filling at 75% results in stockpiling or nearly one extra 90-day supply each year. One extra prescription per year for each person taking maintenance medication adds up.

MEDIMPACT AT A GLANCE

Fact sheet

MedImpact Healthcare Systems, Inc.

Founded: 1989

Headquarters: San Diego, California

Offices: Arizona and Pennsylvania

Markets

- Commercial managed care organizations
- Medicare
- Medicaid
- Marketplace
- Self-funded employers
- Hospitals and health systems
- Government employers

Comprehensive PBM Services

- Claim adjudication
- Retail network management
- Mail-order pharmacy services
- Specialty pharmacy management
- Clinical pipeline monitoring/budget impact modeling
- Formulary management
- Utilization management
- Rebate management
- Fraud, waste and abuse management
- Clinical program management

Additional Services:

340B management, discount cash card

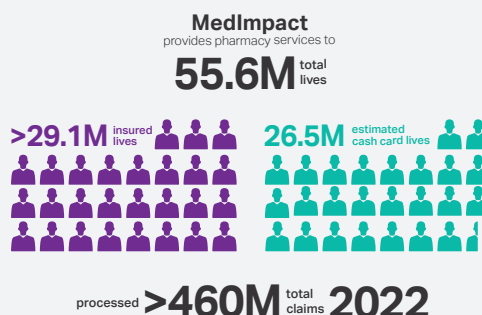
Creating Value and Driving Results with a Clinical Focus.

We monitor the clinical pipeline, evaluating new drugs to market to help our clients understand how these new (and typically high-cost) drugs may impact their members and their budgets. We focus on clinical quality through evidence-based guidelines, and make recommendations based on these guidelines, assisting payers in making decisions on coverage. We also monitor market trends, including price changes as well as brands moving to generics, to help find opportunities for savings where other lower cost, clinically appropriate drugs are available.

MedImpact focuses on effectively managing pharmacy benefits to promote **Lower Cost** and **Better Care** through **One Source**. Clients who moved to MedImpact from other PBMs in 2018 saved **\$3.55 per member per month** by using our clinical trend management program.

Our number-one goal is client and member satisfaction by providing flexible solutions and member-centric products with a focus on low-net cost and high-quality health outcomes.

BY THE NUMBERS



MedImpact International

A wholly owned subsidiary of MedImpact

Commenced Business

2011

Headquarters

Hong Kong

Offices

- Abu Dhabi, UAE
- Beijing, China

Geographical Markets

- Middle East
- China

By the Numbers

- >75 million drug claims online/real-time
- >20 health insurance companies and TPAs
- Network of >5,000 pharmacies
- Network of >25,000 physicians using our ePrescribing system